

Success Stories

The Client

A global leading provider of **Market Expansion Services** for the healthcare sector worldwide, with a solid long established presence and operations across multiple countries.

The Brief

This leadership development journey is aimed at **supporting high potential talent** to hone leadership and strategic skills needed to succeed in the next step in their careers

The emphasis was on developing **strategic leadership** by enhancing strategic thinking, decision-making, communication, stakeholder influence and planning skills.

The Challenge

- Shifting from an operational focus to long-term strategic decision-making and effective implementation of strategic plans.
- Building credibility, persuading stakeholders, and delivering impactful messages to drive alignment and leadership buy-in.
- Navigating complex relationships, balancing confidence with flexibility, and developing a sustainable leadership style.

The Approach

A two part learning intervention was developed in alignment with the organisation's internal roadmap planned for the talent pool.

A **2.5 day in-person workshop with development centre** that covers key areas such as strategic thinking, decision making, communication and influence.

This is followed by a **Group Coaching session** conducted virtually to reinforce learning and deepening of application.

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The Outcomes

- Participants gained **relevant frameworks and tools** to apply strategic thinking, influence effectively, and foster collaboration.
- **Improved problem-solving skills and perspective-shifting** that encouraged out-of-the-box thinking and developing a holistic view (helicopter perspective) for better decision-making.
- **Highly engaged and practical learning experiences** that well equipped participants for their development journey.

The Feedback

The workshop was **well-received for its interactive sessions, practical insights, and engaging facilitation**, with participants appreciating the case studies, coaching, and peer discussions that helped them develop strategic thinking.

Overall, it was described as a **valuable, thought-provoking, and practical experience, highly recommended for learning strategic leadership.**

Voices From the Room



Engaging, interactive sessions that make you think.



A very good approach **to learn strategic thinking.**



This is **one of the best** training I have been in my career.



Key takeaway is **to challenge self and team, on what else can be done or has not been done before** but still aligned with our purpose. The best way to learn is to share with my team.



There's a lot of downloading of frameworks that is valuable. The thing I value the most is **the connections I built today in this training - it is tremendous!**